

HORIZONS SPECIALIZED SERVICES
Statement of Financial Position
For the Eleven Months Ending Wednesday, May 31, 2017

ASSETS

Current Assets	
Cash	\$2,496,738.20
Accounts Receivable	544,488.43
Prepaid Expenses	57,516.33
Total Current Assets	<u>3,098,742.96</u>
Other Assets	
Restricted Cash	92,457.05
Deferred Loan Cost, Net	<u>8,493.12</u>
Total Other Assets	100,950.17
Fixed Assets, Net	<u>2,163,354.74</u>
TOTAL ASSETS	<u><u>\$5,363,047.87</u></u>

LIABILITIES AND EQUITY

Current Liabilities	
Accounts Payable	\$66,382.51
Accrued Payroll and Employee Benefits	246,253.14
Deferred Revenue	254,761.47
Current Portion of Long Term Debt	4,827.53
Total Current Liabilities	<u>572,224.65</u>
Long-term Debt	
Notes Payable	<u>546,657.46</u>
Total Long-term Debt	546,657.46
Net Assets	
Board Designated	2,064,586.00
Undesignated	<u>2,092,021.90</u>
Total Net Assets	4,156,607.90
Net Surplus (Deficit)	<u>87,557.86</u>
Total Equity	<u>4,244,165.76</u>
TOTAL LIABILITIES AND EQUITY	<u><u>\$5,363,047.87</u></u>

HORIZONS SPECIALIZED SERVICES
NOTES TO FINANCIAL STATEMENTS
FOR THE ELEVEN MONTHS ENDED MAY 31, 2017

BALANCE SHEET:

Cash:

1,220,764	Certificates of Deposit and Savings Accounts
<u>1,275,974</u>	Checking & Money Market Accounts
<u>2,496,738</u>	

Accounts Receivable:

332,561	Balances due from ACS for Medicaid Waiver billings (80% of this is current)
85,300	Balances due from the State. This also includes Part C.
16,887	Work Crew billings and miscellaneous AVR - this is mainly billing/payment errors due to new Medicaid Portal
73,016	Accrued interest on CD's
<u>36,725</u>	A/R from SCA Inc.
<u>544,488</u>	

Prepaid Expenses:

632	Various maintenance and service contracts June 2017 - June, 2018
32,065	Insurance (Health, Building, Liability, Workers Comp, D&O)
13,737	Expenses paid in May for Jun or later
<u>11,083</u>	Security Deposits paid on behalf of clients moving into new apts and office spaces
<u>57,516</u>	

Restricted Cash

92,457 Gift Annuity Fund This is the market value as of the end of June, 2015.

Year to Date Asset Summary:

100,000	Total FY 2016-2017 Asset Budget
<u>(47,167)</u>	Assets purchased through 5/31/17
<u>52,833</u>	Balance of Asset Budget in FY 2016-2017

Accrued Payroll and Employee Benefits:

101,223	Accrued payroll for last ten days of the month
145,063	Accrued paid time off (PTO)
<u>(33)</u>	Other accrued employee benefits & taxes
<u>246,253</u>	

Deferred Revenue:

2,525	Security Deposits on 8th Street apartments
177,761	Mill Levy funds received in excess of those recognized as revenue through May
25,162	SLS Incentive Received from the State
<u>49,313</u>	Waitlist Management/On-boarding funds received in January
<u>254,761</u>	

Fund Balance:

<u>1,960,800</u>	Unrestricted Fund Balance @ 6/30/12
<u>187,615</u>	Surplus Through 6/30/13
<u>2,148,415</u>	Unrestricted Fund Balance @ 6/30/13
<u>(297,727)</u>	Deficit Through 6/30/14
<u>1,850,688</u>	Unrestricted Fund Balance @ 6/30/14
<u>(63,618)</u>	Deficit Through 6/30/15
<u>1,787,070</u>	Unrestricted Fund Balance @ 6/30/15
<u>(2,696)</u>	Deficit Through 6/30/16
<u>1,784,374</u>	Unrestricted Fund Balance @ 6/30/16
<u>87,558</u>	Surplus Through 5/31/17
<u>1,871,931</u>	Unrestricted Fund Balance @ 5/31/17

HORIZONS SPECIALIZED SERVICES
Statement of Activity
For the Eleven Months Ending Wednesday, May 31, 2017

	Actual	Budget	Variance	Notes
Revenue				
Day Program	\$518,465.20	\$545,416.74	(\$26,951.54)	1
Early Intervention	304,653.75	298,619.35	6,034.40	2
Case Management	234,507.08	258,768.95	(24,261.87)	3
Administration	47,321.97	34,780.46	12,541.51	
Homes	2,121,508.50	2,109,892.34	11,616.16	1
Supported Living Services	350,899.33	431,503.22	(80,603.89)	4
Vocational Rehabilitation	2,412.50	4,125.00	(1,712.50)	
Work Crews	6,304.84	6,645.87	(341.03)	
Private Pay	998.50	0.00	998.50	
CES	36,114.54	50,911.74	(14,797.20)	5
Room & Board	280,287.87	277,200.00	3,087.87	
Other Income	54,648.80	58,890.69	(4,241.89)	
Gov't Grant Support/HUD, etc	51,654.45	66,025.00	(14,370.55)	6
Gov't Grant Support/Part C	62,301.34	20,823.44	41,477.90	7
Individual Pledges and Donations	75,518.68	62,333.37	13,185.31	8
Foundation Grants/Support	76,474.53	62,199.50	14,275.03	8
Cities and Counties - Grants/Support	17,250.00	16,958.37	291.63	8
County Mill Levy	1,010,796.89	1,008,865.00	1,931.89	
Fundraisers	25,356.40	27,500.00	(2,143.60)	8
United Way - Grants/Support	26,600.00	22,916.63	3,683.37	8
Total Revenue	\$5,304,075.17	\$5,364,375.67	(\$60,300.50)	
Expenses				
Salaries, P/R Taxes & Benefits	\$3,594,776.27	\$3,682,046.02	(\$87,269.75)	9
Vehicle Expenses	50,647.59	60,957.60	(10,310.01)	
Purchased & Medical Services	171,359.00	142,106.58	29,252.42	10
Depreciation & Amortization	175,716.22	188,623.38	(12,907.16)	
Telephone	37,292.20	35,085.60	2,206.60	
Utilities	50,381.62	52,465.27	(2,083.65)	
Insurance	560,428.25	572,493.75	(12,065.50)	11
Interest	24,241.99	23,818.74	423.25	
Bank Charges	2,239.73	2,589.62	(349.89)	
Dues, Subscriptions & Fees	15,668.27	15,005.98	662.29	
Supplies	100,003.24	116,804.16	(16,800.92)	12
Fundraising Expense	6,989.53	9,166.63	(2,177.10)	
Professional Fees	25,197.44	37,551.36	(12,353.92)	13
Food (net of stamps)	76,630.75	78,327.26	(1,696.51)	
Postage & Express	5,314.13	6,439.40	(1,125.27)	
Repair & Maintenance	77,403.21	101,827.33	(24,424.12)	14
Building Lease	128,738.18	127,086.63	1,651.55	
Property Tax	3,226.32	2,979.24	247.08	
Staff Development & Recognition	10,590.80	21,880.87	(11,290.07)	
Meetings, Conferences & Training	13,035.18	22,077.66	(9,042.48)	
Promotional Expense	6,318.62	10,587.50	(4,268.88)	
Travel	7,476.48	9,336.03	(1,859.55)	
Mileage Reimbursement	18,925.49	26,390.54	(7,465.05)	

HORIZONS SPECIALIZED SERVICES
Statement of Activity
For the Eleven Months Ending Wednesday, May 31, 2017

Client Assistance	52,429.15	49,661.37	2,767.78
In-kind	1,487.65	2,200.00	(712.35)
Total Expenses	5,216,517.31	5,397,508.52	(180,991.21)
Net Surplus (Deficit)	\$87,557.86	(\$33,132.85)	\$120,690.71
To Reconcile to "Cash" Activity:			
Add Back: Depreciation and Amortization	175,716.22	188,623.38	(12,907.16)
Less: Principal Loan Payments	(52,151.47)	(52,151.47)	0.00
Less: Fixed Asset Acquisitions	(47,167.49)	(47,167.49)	0.00
Net "Cash" Activity for this Period	\$163,955.12	\$56,171.57	\$107,783.55

HORIZONS SPECIALIZED SERVICES
 NOTES TO FINANCIAL STATEMENTS
 FOR THE ELEVEN MONTHS ENDED MAY 31, 2017

INCOME STATEMENT:

VARIANCE REPORT - OVER (UNDER) BUDGET:

Amount %

REVENUE:

			<u>Day Program & Homes</u>
1.	(26,952)	(4.9%)	Day Program revenue is under budget by \$17.5k (Routt above budget by \$8k and Moffat under by \$25.5k). Supported
	11,616	0.6%	Employment revenue is under budget by \$2.6k and Transportation reimbursements are down \$6.7k to budget.
			Overall, revenue at Day Program is unfavorable to FY16 by \$13k or 2.4% - Moffat Day Program is unfavorable to last year by \$17k.
			<u>Early Intervention</u>
2.	6,034	2.0%	Early Intervention revenue is favorable to budget by \$6k and to last year by \$42k or 16%. Trust reimbursements are \$13k favorable to budget and Medicaid reimbursements favorable by \$2.4k. The decision to increase our rate from \$100/hr to \$130/hr has directly driven these variances.
			<u>Case Management</u>
3.	(24,262)	(9.4%)	Case Management revenue continues to trend below budget as a fix for EI TCM billing with the new billing portal has not materialized.
			<u>SLS</u>
4.	(80,604)	(18.7%)	SLS revenues are unfavorable in the following counties: Routt - \$28.1k; Moffat \$30.9k; Grand \$14.1k; Rio Blanco \$7.4k. Medicaid SLS services are down \$35k to FY16. State SLS and Family Support are on pace to utilize the full contract amount. Overall, this variance will decrease as we recognize the WL Management and On-Boarding funds, and the incentive payment.
			<u>CES</u>
5.	(14,797)	(29.1%)	CES revenue is under budget by \$10k in Moffat County (one individual) due to staffing issues. Grand County CES revenue is \$4k unfavorable to budget. Overall CES reimbursements are down \$13k from FY16 (fewer kids).
			<u>Gov't Grant Support/HUD, etc.</u>
6.	(14,371)	(21.8%)	This is where EI revenue is budgeted for Q4. Since we have not exhausted our allocation from the State General Fund, the revenue is booked under Early Intervention. I would anticipate some of these funds being used in June, but the unfavorable variance to persist through the end of FY17.
			<u>Gov't Grant Support/Part C</u>
7.	41,478	199.2%	Favorable \$41.4k on timing of State payments for Part C Service Coordination and Management Fee.
			<u>Individual Donations, Foundation Grants/Cities/Counties, Fundraisers, United Way</u>
8.	13,185	21.2%	Resource Development is roughly \$30k favorable to budget. The breakdown compared to last year can be found below. All in all it was a very successful year for this category bolstered by a large estate donation (\$50k) and two \$15k donations. Pick a Dish was a huge success and Little Points of Light continues to be a strong source of donations. Cities/Counties/UW
	14,275	23.0%	have performed at budgeted levels.
	292	1.7%	
	(2,144)	(7.8%)	
	<u>3,683</u>	16.1%	
	29,292		

EXPENSES:

			<u>Salaries, P/R Taxes and Benefits.</u>
9.	(87,270)	(2.4%)	Salaries are favorable by \$87.2k to budget through May, a variance that grew by \$22k compared to April. Compared to this time last year, salaries have increased by \$70k or 2%.
			<u>Purchased & Medical Services</u>
10.	29,252	20.6%	Host Home payments are unfavorable by \$21k due to the addition of an unbudgeted Host Home in Routt County. Due to client movement, Host Home payments in FY17 are \$19k less than FY16. Another significant portion of this variance is a contracted agreement with Grand Beginnings to provide behavioral services to children in Grand County (\$3.8k).
			<u>Insurance</u>
11.	(12,066)	(2.1%)	Various departmental savings in Health and Work Comp.
			<u>Supplies</u>
12.	(16,801)	(14.4%)	Continued savings in the Homes and at Day Program. Overall, Horizons' is almost \$10k favorable to FY16.
			<u>Professional Fees</u>
13.	(12,354)	(32.9%)	This variance will disappear at year end with the payment of the FY16 audit (about \$16k). In addition, this line is where the annual payment to Therap is expensed (about \$10k).
			<u>Repair & Maintenance</u>
14.	(24,424)	(24.0%)	Significant savings at the Homes (\$18.6k favorable to budget). Also favorable by \$28k to FY16.

HORIZONS SPECIALIZED SERVICES
NOTES TO FINANCIAL STATEMENTS
FOR THE ELEVEN MONTHS ENDED MAY 31, 2017

<u>RESOURCE DEVELOPMENT ANALYSIS</u>		FY 2017	FY 2016
Received to date:			
Individuals	75,519	75,519	41,040
Grand County	3,750		1,250
Moffat County HRC	5,000		5,000
Rio Blanco County	8,500		8,500
Total Counties		17,250	14,750
Alpine Bank - Sue White Celebration	198		
Bank of America			1,000
Caring Consumers	1,000		1,000
CDOT Grant			75,112
Energy Outreach Colorado	10,000		
Grand Foundation	4,954		2,500
Knights of Columbus	2,000		2,228
Kroger Cares Program			28
Lions Club of Fraser Valley	1,436		433
Litterman Family Foundation (Summit Foundation)	5,000		
Meeker Lions Club	500		
Moffat County High School Key Club (RB United Way)			
Mountain Valley Bank	4,000		
National Philanthropic Trust	15,000		
Push America			500
Rocky Mountain Health Plans			5,000
Yampa Valley Community Foundation - Women's Giving Circle	7,747		(1,750)
Yampa Valley Community Foundation - Lufkin Family Foundation	4,640		
Yampa Valley Community Foundation - Gloria Gossard Memorial	1,082		
Yampa Valley Community Foundation - Community Grant Endowment	918		
Yampa Valley Community Foundation - Ski Corp Charitable Fund	17,000		
Yampa Valley Community Foundation - Anonymous Fund	1,000		
Yampa Valley Sustainability Council			100
Total Foundations, etc		76,475	86,151
Moffat County United Way	24,500		24,750
United Way - Other	2,100		2,000
Total United Way		26,600	26,750
Meeker Holiday Home Tour	2,805		3,325
Little Points of Light	14,150		17,115
Pick a Dish	7,901		4,191
Meeker Events			1,000
Other	500		448
Total Fundraisers		25,356	26,079
Sub-Total		221,199	194,770
<i>Less: Resource Development Salary and Payroll expenses</i>		44,287	36,898
<i>Other Direct Costs</i>		11,918	15,463
Net "Gain" (Loss) in Resource Development for 2017, 2016		164,995	142,409