

HORIZONS SPECIALIZED SERVICES
Statement of Financial Position
For the Eight Months Ending Sunday, February 28, 2021

ASSETS

Current Assets	
Cash	\$2,879,570
Accounts Receivable	736,852
Prepaid Expenses	86,727
Total Current Assets	<u>3,703,148</u>
Other Assets	
Restricted Cash	152,548
Deferred Loan Cost, Net	<u> </u>
Total Other Assets	152,548
Fixed Assets, Net	<u>1,895,113</u>
TOTAL ASSETS	<u><u>\$5,750,810</u></u>

LIABILITIES AND EQUITY

Current Liabilities	
Accounts Payable	\$35,189
Accrued Payroll and Employee Benefits	321,238
Deferred Revenue	3,250
Current Portion of Long Term Debt	<u> </u>
Total Current Liabilities	359,678
Long-term Debt	
Notes Payable	<u>0</u>
Total Long-term Debt	0
Net Assets	
Board Designated	2,064,586
Undesignated	2,384,252
Total Net Assets	<u>4,448,838</u>
Net Surplus (Deficit)	<u>942,294</u>
Total Equity	<u>5,391,132</u>
TOTAL LIABILITIES AND EQUITY	<u><u>\$5,750,810</u></u>

HORIZONS SPECIALIZED SERVICES
NOTES TO FINANCIAL STATEMENTS
FOR THE EIGHT MONTHS ENDED FEBRUARY 28, 2021

BALANCE SHEET:

Cash:

926,007	Certificates of Deposit and Savings Accounts
<u>1,953,563</u>	Checking & Money Market Accounts
2,879,570	

Accounts Receivable:

292,235	Balances due from ACS for Medicaid Waiver billings (83% of this is current)
218,575	Balances due from the State. This also includes Part C.
214,726	Routt County Mill Levy Funds
(37)	Miscellaneous A/R
<u>11,352</u>	A/R from SCA Inc.
736,852	

Prepaid Expenses:

2,381	Various maintenance and service contracts Mar 2021 - Feb 2022
55,432	Insurance (Health, Building, Liability, Workers Comp, D&O)
15,840	Cash Surrender Values of Life Insurance policies held by Horizons (as of 6/30/20)
<u>13,073</u>	Security Deposits paid on behalf of clients moving into new apts, office spaces
86,727	

Restricted Cash

152,548 This is the Gift Annuity Fund (as of 6/30/20) and the YVCF Endowment (also as of 6/30/20)

Year to Date Asset Summary:

100,000	Total FY 2020-2021 Asset Budget
<u>(10,407)</u>	Assets purchased through 2/28/21
89,593	Balance of Asset Budget in FY 2020-2021

Accrued Payroll and Employee Benefits:

108,966	Accrued payroll for last ten days of the month
210,494	Accrued paid time off (PTO)
<u>1,778</u>	Other accrued employee benefits & taxes (and PPP Interest)
321,238	

Deferred Revenue:

3,250	Security Deposits on 8th Street apartments
<u>-</u>	Mill Levy funds received in excess of amounts recognized as revenue
3,250	

10 : 1 Working Capital Ratio [Current Assets/Current Liabilities]

HORIZONS SPECIALIZED SERVICES
Statement of Activity
For the Eight Months Ending Sunday, February 28, 2021

	Actual	Budget	Variance	Notes
Revenue				
Day Program	\$94,656	\$170,000	(\$75,344)	1
Early Intervention	226,208	204,193	22,015	2
Case Management	207,966	222,451	(14,485)	3
Administration	49,527	69,076	(19,548)	4
Homes	1,803,177	1,786,845	16,332	1
Supported Living Services	97,116	86,000	11,116	5
CES	0	167	(167)	
Room & Board	223,300	221,046	2,254	
Other Income	42,108	41,851	257	
Gov't Grant Support/HUD, etc	1,152,566	117,461	1,035,105	
Gov't Grant Support/Part C	45,855	46,565	(709)	
Individual Pledges and Donations	38,338	36,667	1,671	6
Foundation Grants/Support	51,531	50,000	1,531	6
Cities and Counties - Grants/Support	6,375	15,000	(8,625)	6
County Mill Levy	839,951	853,248	(13,298)	
Fundraisers	15,520	13,333	2,187	6
United Way - Grants/Support	13,875	12,333	1,542	6
Total Revenue	\$4,908,070	\$3,946,235	\$961,834	
Expenses				
Salaries, P/R Taxes & Benefits	\$2,731,063	\$2,770,909	(\$39,846)	7
Vehicle Expenses	25,473	25,900	(427)	
Purchased & Medical Services	98,722	77,864	20,859	8
Depreciation & Amortization	120,031	119,040	991	
Telephone	21,691	24,217	(2,526)	
Utilities	48,471	48,292	179	
Insurance	506,644	532,779	(26,135)	9
Bank Charges	416	412	4	
Dues, Subscriptions & Fees	12,765	15,193	(2,429)	
Supplies	106,117	101,507	4,611	
Fundraising Expense	7,307	6,667	640	
Professional Fees	14,207	35,266	(21,059)	10
Food (net of stamps)	27,551	50,471	(22,920)	11
Postage & Express	2,672	3,043	(371)	
Repair & Maintenance	75,908	61,630	14,278	12
Building Lease	120,260	124,254	(3,994)	
Property Tax	3,901	2,667	1,235	
Staff Development & Recognition	14,574	9,750	4,824	13
Meetings, Conferences & Training	2,756	7,386	(4,631)	

HORIZONS SPECIALIZED SERVICES

Statement of Activity

For the Eight Months Ending Sunday, February 28, 2021

	Actual	Budget	Variance	Notes
Promotional Expense	6,145	5,433	712	
Travel	0	130	(130)	
Mileage Reimbursement	798	4,360	(3,562)	
Client Assistance	16,515	23,787	(7,272)	
In-kind	1,790	1,867	(77)	
Total Expenses	3,965,775	4,052,822	(87,046)	
Net Surplus (Deficit)	\$942,294	(\$106,587)	\$1,048,881	
To Reconcile to "Cash" Activity:				
Add Back: Depreciation and Amortization	120,031	119,040	991	
Less: Principal Loan Payments	(986,500)	(986,500)	0	
Less: Fixed Asset Acquisitions	(10,407)	(10,407)	0	
Net "Cash" Activity for this Period	\$65,418	(\$984,454)	\$1,049,872	

**HORIZONS SPECIALIZED SERVICES
NOTES TO FINANCIAL STATEMENTS
FOR THE EIGHT MONTHS ENDED FEBRUARY 28, 2021**

INCOME STATEMENT:

VARIANCE REPORT - OVER (UNDER) BUDGET:

#	Amount	%	
<u>REVENUE:</u>			
1.	(75,344) 16,332	(44.3%) 0.9%	<u>Day Program & Homes</u> Day Program revenue continues to trend below budget. Through February, this revenue source is \$75k or 44% under budget and \$313k or 77% below prior year levels. Billing for the enhanced (and backdated) COVID rates has just begun, which will help put a small dent in this variance. Day Program services are now increasing for many of our clients, which will be the main driver in growing revenue here. Revenue in the Homes is now \$16k favorable to budget due to the enhanced rates which were effective from January to March. Without these rate increases, revenue in the Homes would be under budget due to clients spending extended periods of time with family members.
2.	22,015	10.8%	<u>Early Intervention</u> Early Intervention revenue remains largely unchanged compared to January with a \$22k favorable variance. Billing for EI has been steady thanks to the hard work of our entire EI team.
3.	(14,485)	(6.5%)	<u>Case Management</u> Case Management revenue is down \$14k and 6.5% to budget. TCM revenue is within \$1.7k of budget with the new Per Member Per Month reimbursement methodology. State Case Management revenue is down the remainder (\$12.7k).
4.	(19,548)	(28.3%)	<u>Administration</u> Administration revenue is down significantly to budget due to a variety of factors. There is timing involved with some of the larger State allocated Admin revenue sources (often quarterly), and EI Trust volume has been down in recent months.
5.	11,116	12.9%	<u>SLS</u> SLS and Family Support Revenue are \$11k above budget due to high levels of Family Support reimbursements (\$5k over budget), continued success in State SLS (\$3.5k over budget) and a few large Medicaid Special Medical reimbursements.
6.	1,671 1,531 (8,625) 2,187 1,542 (1,694)	4.6% 3.1% (57.5%) 16.4% 12.5%	<u>Individual Donations, Foundation Grants/Cities/Counties, Fundraisers, United Way</u> Resource Development has continued to be a strong source of additional funding for Horizons. While certain long time donors like United Way and county governments might not have the same amount of funding available, Individual Pledges and Donations have been strong. Colorado Gives Day grew significantly this year and our Little Points of Light Campaign has been a great success. Additionally, Foundation Grants have been a great source of funding for many of our additionally incurred expenses. See the Resource Development Analysis for more details.
<u>EXPENSES:</u>			
7.	(39,846)	(1.4%)	<u>Salaries, P/R Taxes and Benefits.</u> Salaries remain about \$40k under budget through February. Keep in mind that this report includes the wages earned through February 20th and the \$1.00/hour DSP wage increase went into effect February 21st. This pay increase will cost Horizons about \$11k-\$12k per month which will effectively negate this variance by year end.
8.	20,859	26.8%	<u>Purchased & Medical Services</u> Purchased & Medical Services are \$21k over budget due to the purchase of Specialized Medical equipment for individuals in the DD and SLS waiver, in addition to increased Family Support reimbursements in this category (offset by Client Assistance).
9.	(26,135)	(4.9%)	<u>Insurance</u> Health Insurance costs continue to trend below budget, especially in Day Program, SLS and some of our Group Homes. These savings, especially in Day Program, help offset some of our revenue losses. Insurance costs are up 1% compared to last year.
10.	(21,059)	(59.7%)	<u>Professional Fees</u> Professional Fees are down \$21k to budget due to timing with the payment of the audit as well as a delay in the receipt of the annual Therap invoice.
11.	(22,920)	(45.4%)	<u>Food</u> Food purchases continue to be significantly under budget due to all of the donated meat we have received this year and the increase in Food Stamp benefits for our clients. Food Stamp redemption has totaled \$53k through February.
12.	14,278	23.2%	<u>Repair & Maintenance</u> Repair and Maintenance costs are up \$14k to budget due to a \$11k flooring project at Moffat Day Program that could not be classified as capital. Furthermore, our Group Homes have needed additional repairs due to higher usage during the pandemic. Those increased costs are slightly offset by decreased usage at our offices and Day Program sites.
13.	4,824	49.5%	<u>Staff Development & Recognition</u> This variance represents all of the efforts involved in recruiting and hiring staff to fill vacant positions at our Group Homes.

HORIZONS SPECIALIZED SERVICES
 NOTES TO FINANCIAL STATEMENTS
 FOR THE EIGHT MONTHS ENDED FEBRUARY 28, 2021

RESOURCE DEVELOPMENT ANALYSIS

	FY 2021	FY 2020
<i>Received to date:</i>		
<i>Individuals</i>	38,338	43,489
<i>Grand County</i>		
<i>Moffat County HRC</i>		
<i>Rio Blanco County</i>	6,375	4,250
Total Counties	6,375	4,250
<i>Ability Experience</i>		820
<i>Ace Hardware</i>	10,000	1,500
<i>CAF</i>	103	100
<i>Country Living</i>	100	
<i>Festival of Trees</i>	250	
<i>Grand Foundation</i>		5,000
<i>Heart of Steamboat</i>		500
<i>Knights of Columbus</i>	4,715	2,500
<i>Kroger Cares Program</i>		
<i>Lions Club of Fraser Valley</i>		2,000
<i>Litterman Foundation</i>		
<i>Meeker HRC</i>		
<i>Operation Round Up</i>	3,500	
<i>Moffat County Chamber of Commerce</i>	200	
<i>Moffat County High School Key Club (RB United Way)</i>		
<i>Mountain Valley Bank</i>		250
<i>Pitcairn Donor Advised Fund</i>	10,000	
<i>Rocky Mountain Health Foundation</i>	7,500	
<i>St. Mark's</i>	300	
<i>Summit Foundation</i>		5,000
<i>United Jewish</i>	250	250
<i>WEH2 Foundation</i>		5,000
<i>Yampa Valley Community Foundation - COVID Grant</i>	8,347	
<i>Yampa Valley Community Foundation - Moffat Family Support</i>	5,000	
<i>Yampa Valley Community Foundation - Women's Giving Circle</i>	1,267	1,120
<i>Vanguard Charitable Foundation</i>		500
Total Foundations, etc	51,531	24,540
<i>Moffat County United Way</i>	13,875	14,250
<i>United Way - Other</i>		
Total United Way	13,875	14,250
<i>Meeker Holiday Home Tour</i>	456	
<i>Little Points of Light</i>	15,064	10,124
<i>Pick a Dish</i>		
<i>Meeker Events</i>		
<i>Other</i>		25,032
Total Fundraisers	15,520	35,156
Sub-Total	125,639	121,685
<i>Less: Resource Development Salary and Payroll expenses</i>	53,355	50,208
<i>Other Direct Costs</i>	13,452	16,816
Net "Gain" (Loss) in Resource Development for 2021, 2020	58,832	54,661