

Statement of Financial Position

For the Three Months Ending Thursday, September 30, 2021

ASSETS

Current Assets

Cash	\$3,357,090
Accounts Receivable	660,943
Prepaid Expenses	105,879
Total Current Assets	<u>4,123,912</u>

Other Assets

Restricted Cash	191,703
Deferred Loan Cost, Net	
	<u>191,703</u>

Total Other Assets	191,703
--------------------	---------

Fixed Assets, Net	<u>1,868,744</u>
-------------------	------------------

TOTAL ASSETS	<u><u>\$6,184,360</u></u>
--------------	---------------------------

LIABILITIES AND EQUITY

Current Liabilities

Accounts Payable	\$29,365
Accrued Payroll and Employee Benefits	304,719
Deferred Revenue	296,855
Current Portion of Long Term Debt	
Total Current Liabilities	<u>630,939</u>

Long-term Debt

Notes Payable	
Total Long-term Debt	<u> </u>

Net Assets

Board Designated	3,003,566
Undesignated	2,525,395
Total Net Assets	<u>5,528,961</u>

Net Surplus (Deficit)	<u>24,460</u>
-----------------------	---------------

Total Equity	<u>5,553,421</u>
--------------	------------------

TOTAL LIABILITIES AND EQUITY	<u><u>\$6,184,360</u></u>
------------------------------	---------------------------

HORIZONS SPECIALIZED SERVICES
NOTES TO FINANCIAL STATEMENTS
FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021

BALANCE SHEET:

Cash:

935,554	Certificates of Deposit and Savings Accounts
<u>2,421,536</u>	Checking & Money Market Accounts
3,357,090	

Accounts Receivable:

342,708	Balances due from ACS for Medicaid Waiver billings (76% of this is current)
309,642	Balances due from the State. This also includes Part C.
-	- Routt County Mill Levy Funds
2,337	Miscellaneous A/R
<u>6,256</u>	A/R from SCA Inc.
660,943	

Prepaid Expenses:

1,552	Various maintenance and service contracts Oct 2021 - Sep 2022
61,972	Insurance (Health, Building, Liability, Workers Comp, D&O)
12,681	Deposits for services related to construction at 332 Honeysuckle in Hayden
16,232	Cash Surrender Values of Life Insurance policies held by Horizons (as of 6/30/21)
<u>13,442</u>	Security Deposits paid on behalf of clients moving into new apts, office spaces
105,879	

Restricted Cash

191,703 This is the Gift Annuity Fund (as of 6/30/21) and the YVCF Endowment (also as of 6/30/21)

Year to Date Asset Summary:

100,000	Total FY 2021-2022 Asset Budget
<u>(19,325)</u>	Assets purchased through 9/30/21
<u>80,675</u>	Balance of Asset Budget in FY 2021-2022

Accrued Payroll and Employee Benefits:

109,405	Accrued payroll for last ten days of the month
195,681	Accrued paid time off (PTO)
<u>(366)</u>	Other accrued employee benefits & taxes (and PPP Interest)
304,719	

Deferred Revenue:

3,450	Security Deposits on 8th Street apartments
<u>293,405</u>	Mill Levy funds received in excess of amounts recognized as revenue
296,855	

6.5 : 1 Working Capital Ratio [Current Assets/Current Liabilities]

HORIZONS SPECIALIZED SERVICES
Statement of Activity
For the Three Months Ending Thursday, September 30, 2021

	Actual	Budget	Variance	Notes
Revenue				
Day Program	\$59,499	\$70,500	(\$11,001)	1
Early Intervention	78,002	82,768	(4,766)	2
Case Management	82,621	80,527	2,093	3
Administration	16,170	19,421	(3,250)	4
Homes	719,711	695,671	24,041	1
Supported Living Services	43,552	46,150	(2,598)	5
Vocational Rehabilitation	1,231	0	1,231	
Work Crews	224	0	224	
CES	0	250	(250)	
Room & Board	81,900	81,900	0	
Other Income	16,661	16,398	263	
Gov't Grant Support/HUD, etc	16,731	20,565	(3,834)	6
Gov't Grant Support/Part C	16,170	17,863	(1,693)	
Individual Pledges and Donations	(332)	15,000	(15,332)	7
Foundation Grants/Support	10,253	18,750	(8,497)	7
Cities and Counties - Grants/Support	0	2,500	(2,500)	7
County Mill Levy	322,089	322,089	0	
Fundraisers	0	5,000	(5,000)	7
United Way - Grants/Support	3,000	3,000	0	7
Total Revenue	\$1,467,482	\$1,498,351	(\$30,869)	
Expenses				
Salaries, P/R Taxes & Benefits	\$1,024,760	\$1,068,951	(\$44,191)	8
Vehicle Expenses	6,360	10,675	(4,315)	9
Purchased & Medical Services	34,942	35,686	(744)	
Depreciation & Amortization	37,669	41,326	(3,657)	10
Telephone	8,372	9,209	(837)	
Utilities	17,895	18,891	(996)	
Insurance	164,009	178,963	(14,953)	11
Bank Charges	88	208	(120)	
Dues, Subscriptions & Fees	13,015	6,769	6,246	12
Supplies	27,395	42,585	(15,190)	13
Fundraising Expense	1,620	1,875	(255)	
Professional Fees	4,245	16,319	(12,074)	
Food (net of stamps)	9,069	10,497	(1,428)	
Postage & Express	673	922	(249)	
Repair & Maintenance	31,114	26,199	4,915	14
Building Lease	45,772	46,478	(705)	
Property Tax	0	1,000	(1,000)	
Staff Development & Recognition	8,887	6,466	2,421	
Meetings, Conferences & Training	664	3,092	(2,428)	
Promotional Expense	74	1,663	(1,588)	

HORIZONS SPECIALIZED SERVICES

Statement of Activity

For the Three Months Ending Thursday, September 30, 2021

	Actual	Budget	Variance
Travel	0	5	(5)
Mileage Reimbursement	985	1,851	(867)
Client Assistance	4,706	7,605	(2,899)
In-kind	707	700	7
Total Expenses	1,443,022	1,537,935	(94,913)
Net Surplus (Deficit)	\$24,460	(\$39,584)	\$64,044
To Reconcile to "Cash" Activity:			
Add Back: Depreciation and Amortization	37,669	41,326	(3,657)
Less: Fixed Asset Acquisitions	(19,325)	(19,325)	0
Net "Cash" Activity for this Period	\$42,804	(\$17,582)	\$60,387

HORIZONS SPECIALIZED SERVICES
 NOTES TO FINANCIAL STATEMENTS
 FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021

INCOME STATEMENT:

VARIANCE REPORT - OVER (UNDER) BUDGET:

#	Amount	%
---	--------	---

REVENUE:

1.	(11,001) 24,041	(15.6%) 3.5%	Day Program & Homes Day Program revenue through September was \$11k below budget (\$6k in Routt County and \$5k in Moffat County). This does not include the additional ARPA funding (2.11% retroactive to April 1, 2021), which will contribute slightly less than \$2k of added income. Revenue in the Homes is favorable by \$24k to budget as the ARPA funds have been billed retroactively back to April. The next round of rate increases tied to the \$15/hr DSP minimum wage initiative will begin on January 1st, and will likely provide another \$150k-\$200k of unbudgeted revenue.
2.	(4,766)	(5.8%)	Early Intervention This variance remains virtually unchanged since July, which was an uncharacteristically low month for EI services. State and Medicaid revenue are at budgeted levels, while Trust revenue continues to be low as fewer kiddos have qualified for reimbursement through private insurance.
3.	2,093	2.6%	Case Management Case Management revenue is 2.6% above budget due to the COVID impact payment received in July.
4.	(3,250)	(16.7%)	Administration This category is below budget due to fewer broker fees from the EI Trust and less than expected revenue from the State contract.
5.	(2,598)	(5.6%)	Supported Living Services SLS revenue is under budget in Routt by \$1.5k, Moffat by \$800, Rio Blanco by \$700 (timing in the billing for massage therapy) and State by \$1.4k. SLS services as a whole are picking up; combining that fact with additional rate increases should keep revenue close to budget throughout the year. FSSP revenue is \$2k over budget, however this revenue is a pass-through.
6.	(3,834)	(18.6%)	Gov't Grant Support/HUD This category is below budget due to timing in the payment for EI Evaluations. We typically bill for these services twice a year, whereas the budget is spread throughout the year.
7.	(15,332) (8,497) (2,500) (5,000) 0 (31,329)	(102.2%) (45.3%) (100.0%) (100.0%) 0.0%	Individual Donations, Foundation Grants/Cities/Counties, Fundraisers, United Way Fundraising revenue sources vary widely to budget due to the timing of the receipt of these funds. The budget is spread evenly throughout the twelve months of the year. However, Individual Donations spike around December with Colorado Gives Day, and Foundation Grant payments might be received quarterly, once a year, or sporadically.

EXPENSES:

8.	(44,191)	(4.1%)	Salaries, P/R Taxes and Benefits. Through the first quarter of FY22, salaries are under budget by \$44k or 4.1%. The vast majority of this variance is driven by staff openings in our group homes and day programs. The \$2.67/hr pay increase will go into effect as of October financials, however the budget mirrors this fact and the savings have continued. Another contributing factor is the use of PTO, whether that be voluntary or as a result of leaving Horizons' employ.
9.	(4,315)	(40.4%)	Vehicle Expenses While there is a significant favorable variance in this category, expect this to change as major repairs to our fleet have occurred in recent months. Also, as we enter the winter season, expenses increase when changing out tires, etc.
10.	(3,657)	(8.8%)	Depreciation & Amortization This variance will also decrease as capital projects are completed. Each of the Moffat County group homes received significant capital upgrades over the course of the summer and fall.
11.	(14,953)	(8.4%)	Insurance The staff openings in the group homes have also contributed about \$10k in Health Insurance savings. The annual Work Comp audit resulted in \$3k refund.
12.	6,246	92.3%	Dues, Subscriptions & Fees The anti-virus software and the resource development software (Bloomerang) each contribute about \$3k to this variance (timing).
13.	(15,190)	(35.7%)	Supplies Thankfully, we have not yet needed to purchase additional PPE which has resulted in significant savings thus far in FY22.
14.	4,915	18.8%	Repair & Maintenance Expect this variance to continue to increase as we have been focusing on the upkeep of our group homes while the weather allows.

HORIZONS SPECIALIZED SERVICES
 NOTES TO FINANCIAL STATEMENTS
 FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2021

RESOURCE DEVELOPMENT ANALYSIS

	FY 2022	FY 2021
Received to date:		
Individuals	(332)	(303)
Grand County		
Moffat County HRC		
Rio Blanco County		
Total Counties	-	-
Ability Experience	500	
Ace Hardware		
Bessie Minor Swift Foundation		
Blackbeard Giving		
Bright Funds		
CAF	53	38
CGR Charitable Foundation	2,000	
Country Living	100	
Festival of Trees		
Grand Foundation		
Heart of Steamboat		
Knights of Columbus		
Lions Club of Fraser Valley		
Operation Round Up		
Moffat County Chamber of Commerce		
Moffat County High School Key Club (RB United Way)		
Mountain Valley Bank	2,500	
Pitcairn Donor Advised Fund		10,000
Rocky Mountain Health Foundation		7,500
St. Mark's	100	200
Summit Foundation		
Thrivent		
United Jewish		
WEH2 Foundation	5,000	
Yampa Valley Bank		
Yampa Valley Community Foundation - COVID Grant		
Yampa Valley Community Foundation - Moffat Family Support		5,000
Yampa Valley Community Foundation - Lufkin Family Foundation		
Yampa Valley Community Foundation - Community Grant Endowment		
Yampa Valley Community Foundation - Women's Giving Circle		
Vanguard Charitable Foundation		
Total Foundations, etc	10,253	22,738
Moffat County United Way	3,000	4,625
United Way - Other		
Total United Way	3,000	4,625
Meeker Holiday Home Tour		
Little Points of Light		
Pick a Dish		
Meeker Events		
Other		
Total Fundraisers	-	-
Sub-Total	12,921	27,060
Less: Resource Development Salary and Payroll expenses	13,755	20,226
Other Direct Costs	1,620	3,500
Net "Gain" (Loss) in Resource Development for 2021, 2020	(2,453)	3,334