

HORIZONS SPECIALIZED SERVICES
Statement of Financial Position
For the Eleven Months Ending Tuesday, May 31, 2022

ASSETS

Current Assets		
Cash	\$3,485,282.13	
Accounts Receivable	700,748.65	1
Prepaid Expenses	<u>30,772.70</u>	2
Total Current Assets	4,216,803.48	
Other Assets		
Restricted Cash	191,703.29	
Deferred Loan Cost, Net	<u> </u>	
Total Other Assets	191,703.29	
Fixed Assets, Net	<u>1,893,544.75</u>	
TOTAL ASSETS	<u>\$6,302,051.52</u>	

LIABILITIES AND EQUITY

Current Liabilities		
Accounts Payable	\$80,568.75	3
Accrued Payroll and Employee Benefits	289,059.66	
Deferred Revenue	351,272.42	4
Current Portion of Long Term Debt	<u> </u>	
Total Current Liabilities	720,900.83	
Long-term Debt		
Notes Payable	<u> </u>	
Total Long-term Debt		
Net Assets		
Board Designated	2,064,586.00	
Undesignated	<u>3,464,429.46</u>	
Total Net Assets	5,529,015.46	
Net Surplus (Deficit)	<u>52,135.23</u>	5
Total Equity	<u>5,581,150.69</u>	
TOTAL LIABILITIES AND EQUITY	<u>\$6,302,051.52</u>	

HORIZONS SPECIALIZED SERVICES
Statement of Activity
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	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>	
Revenue				
Day Program	\$246,827.88	\$258,500.00	(\$11,672.12)	
Early Intervention	309,722.66	314,732.42	(5,009.76)	
Case Management	279,944.80	295,267.39	(15,322.59)	
Administration	55,084.27	71,209.38	(16,125.11)	
Homes	2,644,755.54	2,538,486.84	106,268.70	
Supported Living Services	207,642.26	169,216.63	38,425.63	
Vocational Rehabilitation	1,231.00	0.00	1,231.00	
Work Crews	304.00	0.00	304.00	
CES	112.00	916.63	(804.63)	
Room & Board	299,808.00	296,030.00	3,778.00	
Other Income	56,549.86	60,124.46	(3,574.60)	
Gov't Grant Support/HUD, etc	133,290.99	75,405.00	57,885.99	
Gov't Grant Support/Part C	54,099.45	65,498.51	(11,399.06)	
Individual Pledges and Donations	72,483.44	55,000.00	17,483.44	
Foundation Grants/Support	45,556.00	68,750.00	(23,194.00)	
Cities and Counties - Grants/Support	5,258.38	9,166.63	(3,908.25)	
County Mill Levy	1,241,456.75	1,180,993.00	60,463.75	
Fundraisers	6,880.00	18,333.37	(11,453.37)	
United Way - Grants/Support	20,760.00	11,000.00	9,760.00	
Total Revenue	\$5,681,767.28	\$5,488,630.26	\$193,137.02	6
Expenses				
Salaries, P/R Taxes & Benefits	\$3,961,685.39	\$4,294,489.92	(\$332,804.53)	7
Vehicle Expenses	43,096.01	39,141.52	3,954.49	
Purchased & Medical Services	191,595.03	130,529.19	61,065.84	8
Depreciation & Amortization	146,454.23	151,530.39	(5,076.16)	
Telephone	33,568.40	33,766.15	(197.75)	
Utilities	67,441.68	69,268.32	(1,826.64)	
Insurance	593,088.86	683,437.36	(90,348.50)	9,10
Bank Charges	314.26	762.74	(448.48)	
Dues, Subscriptions & Fees	26,063.90	24,818.42	1,245.48	
Supplies	103,295.92	156,145.11	(52,849.19)	
Fundraising Expense	6,882.73	6,875.00	7.73	
Professional Fees	25,923.62	59,835.05	(33,911.43)	
Food (net of stamps)	28,169.18	38,489.88	(10,320.70)	
Postage & Express	2,065.82	3,382.06	(1,316.24)	
Repair & Maintenance	149,527.68	96,062.12	53,465.56	
Building Lease	163,656.36	170,418.49	(6,762.13)	
Property Tax	4,949.32	3,666.74	1,282.58	
Staff Development & Recognition	44,388.35	23,709.40	20,678.95	
Meetings, Conferences & Training	3,300.15	11,338.80	(8,038.65)	
Promotional Expense	2,078.97	6,095.87	(4,016.90)	
Travel	58.32	18.26	40.06	
Mileage Reimbursement	3,409.85	6,788.21	(3,378.36)	

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	<u>Actual</u>	<u>Budget</u>	<u>Variance</u>
Client Assistance	27,526.42	27,885.00	(358.58)
In-kind	<u>1,091.60</u>	<u>2,566.52</u>	<u>(1,474.92)</u>
 Total Expenses	 <u>5,629,632.05</u>	 <u>6,041,020.52</u>	 <u>(411,388.47)</u>
 Net Surplus (Deficit)	 <u>\$52,135.23</u>	 <u>(\$552,390.26)</u>	 <u>\$604,525.49</u>
To Reconcile to "Cash" Activity:			
Add Back: Depreciation and Amortization	146,454.23	151,530.39	(5,076.16)
Less: Fixed Asset Acquisitions	(160,810.04)	(160,810.04)	0.00
 Net "Cash" Activity for this Period	 <u>\$37,779.42</u>	 <u>(\$561,669.91)</u>	 <u>\$599,449.33</u>

Notes to Financial Statements for May 2022:

1. Higher accounts receivable (from \$567.3k in April) due to filing some claims later in the month. As a result, the difference will be received June.
2. Lower prepaid expenses (from \$45.9k in April). Attributable to worker's compensation insurance expense and medical insurance expense (normal operations).
3. Slightly higher accounts payable (from \$76.2k in April).
4. Large increase in deferred revenue (from \$139.4k in April) due to a large mill levy payment of \$329.9k. Revenue is recognized at a rate of \$118.0k per month.
5. Net surplus increased by \$6.6k to \$52.1k in May. This compares to an increase of \$4.9k between March and April.
6. Total revenue was \$193.1k over budget (from \$176.7k in April). This is principally due to higher-than-expected homes income over the year, helped by government grant support.
7. Salaries expense continues to run below budget, \$66.5k under budget for the month of May. This trend brings YTD variance to \$332.8k under budget, reflecting staffing challenges. See the exhibit below showing headcount by quarter. This graph reflects an approximate 10% reduction in staffing over a two-year period.
8. Purchased & Medical Services over budget by \$33.5k for May and \$61.1k YTD.
9. Insurance costs are \$90.4k over budget YTD.
10. Horizons has recently switched its medical insurance provider. FY2022 medical insurance premium cost to Horizons were \$36.1k per month under Cigna. Our new provider, Anthem, will cost \$38.4k per month. This will save approximately \$44.4k annually compared to the offered rate from Cigna of \$42.1k per month for FY2023.

Exhibit: Headcount by Quarter

